SIDING COMPARISON WORKSHEET

ONE SET OF QUESTIONS FOR EVERY RECLAD BID | TWIN CITIES METRO

Ask the same questions of every material on the table, fiber cement, engineered wood, and steel, so your board compares facts, not sales pitches. The specs come from manufacturer published data, and the decision stays with your board.

FOR EACH MATERIAL ON THE TABLE

- [ ] **Confirm the fire performance.**
  Where units share walls, the noncombustible options carry more weight than they would on a detached house.
- [ ] **Confirm the impact and hail rating.**
  Ask for the published rating, and the UL 2218 class where one exists.
- [ ] **Confirm the cold-climate behavior.**
  Ask how the product handles freeze and thaw, and what the manufacturer's cold-climate system requires.
- [ ] **Read the warranty structure, not just the number.**
  A shorter non-prorated warranty can be worth more in practice than a longer prorated one. Read the proration schedule before comparing headline years.
- [ ] **Ask about color-line longevity.**
  Associations reclad in phases over years. The material has to stay available and color-matchable over time, so ask how long the color line has run and will run.

FOR EVERY BID

- [ ] **Hold installation quality to the spec.**
  Every one of these materials performs to its spec only when installed correctly, and most warranties depend on proper installation. Fiber cement in particular is unforgiving of install errors.
- [ ] **Price the maintenance cycle, not just the install.**
  Repaint and reseal schedules differ by material and belong in the lifetime comparison.

RECLAD ON THE HORIZON?

A first call takes about fifteen minutes and costs nothing, 612-440-8660. The full guide: trupointhoa.com/knowledge-center/hard-clad-siding-compared

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